



Pishro Control Saman

Automation, Control & Motion Systems

April 3, 2017

To whom it may concern;

It is with a strong sense of pride that I recommend Mr. Niklaus Locher for a managerial position in your company. For over two years which I have known Mr. Locher, He was the managing director, sales and marketing at [REDACTED]. He was the person in charge of opening up the market in Iran by appointing our company as a channel partner for [REDACTED] in Iran.

Mr. Locher's management style is extremely accessible and he is a very hands-on administrator. He has all of the traits you would need in a key person, especially if your organization looks to expand into new market. Mr. Locher is gifted with cross cultural understanding and can close gaps in important negotiations.

Everyone at our company has nothing but respect and admiration for Nik. He helped [REDACTED] to be the first organization in its field entering this market giving them the clear advantage over the competition.

Nik would be an excellent manager for your company and he would bring your organization global perspectives.

I found Nik to be fair, straight forward and serious on his job, the character every successful organization needs and can rely on.

It would be my pleasure if I could be of more help to you. If you need more information, please call me at +98 912 577 5844 or email me at kraadi@samancontrol.net.

Sincerely Yours,

Kamran Raadi

Chairman



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